Sanofi Selects Workday Human Capital Management

## Global Healthcare Leader Replaces Several Legacy Systems with One, Unified HCM Cloud Application

PLEASANTON, CALIF. and PARIS — 23 October, 2013 — Workday, Inc. (NYSE: WDAY), a leader in enterprise cloud applications for <u>human resources</u> and <u>finance</u>, today announced that <u>Sanofi</u> (EURONEXT: SAN and NYSE: SNY), a global integrated healthcare leader with operations in more than 100 countries, has selected Workday Human Capital Management (HCM). Sanofi plans to consolidate several on-premise legacy software systems with one unified application in the cloud.

In an increasingly competitive global industry, Sanofi deployed a new strategy that repositioned the company for continued growth by focusing its efforts on research and development, market diversification, and new areas of investment. The company understood that the success of repositioning the business for future growth would require that the entire organisation was properly aligned and focused against these objectives. To meet this need, Sanofi's human resources (HR) function embarked on a transformation strategy to create a new operating and service delivery model that would best support the business and global workforce.

Following an internal review of the technology requirements necessary to support its HR transformation, Sanofi identified the need for a truly global and integrated application; one that would remove complexity associated with its current processes and systems diversity and at the same time would propose a new, flexible and more effective way for HR to interact with managers and employees.

With Workday HCM, Sanofi expects to replace a number of large HR applications with one unified cloud-based HCM application for core HR and talent management for the entire company. With Workday Talent Management, Sanofi expects to offer its managers more visibility on the strengths and talents of employees so that they can access wider pools of potential candidates for key roles in support of the expected future growth of the company. Furthermore, Sanofi expects to create and integrate new global processes to reduce time and effort spent by HR on administrative tasks, take advantage of analytics for more informed and strategic decision-making among the HR organisation, and empower managers and employees with greater self-service capabilities delivered in an intuitive user experience.

## Comments on the News

"Sanofi is a world leader in the healthcare industry with an ambitious plan to transform the company for future growth," said Aneel Bhusri, chairman, co-founder, and co-CEO, Workday. "With Workday, Sanofi will gain a global, unified application that will provide deep visibility into its workforce and greater business insights to support its growth plans and commitment to deliver needed healthcare to millions of people around the world."

## **About Workday**

<u>Workday</u> is a leading provider of enterprise cloud applications for <u>human resources</u> and <u>finance</u>. Founded in 2005, Workday delivers human capital management, financial management, and analytics applications designed for the world's largest organisations. Hundreds of companies, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

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