Workday Appoints President to Accelerate Growth in EMEA

Chano Fernandez, Previously Senior Vice President and Head of Innovation Sales of SAP EMEA, Joins Workday to Lead EMEA Business

PLEASANTON, CALIF. and LONDON — Jan. 20, 2014 —Workday, Inc. (NYSE: WDAY), a leader in enterprise cloud applications for human resources and finance, today announced the appointment of Chano Fernandez as EMEA President. Reporting directly to President and Chief Operating Officer Mike Stankey, Fernandez has regional responsibility for leading the EMEA business including sales, operations, and services.

Fernandez brings to Workday more than two decades of sales and operational leadership. For seven years prior to joining Workday, Fernandez served as senior vice president and head of innovation sales at SAP EMEA. Before that, he was vice president of EMEA sales at Infor, responsible for global and large accounts. Fernandez also served as a founding partner and general manager at Blue C, and as a senior consultant for McKinsey & Company.

Fernandez holds a master's degree in business administration from Instituto de Empresa and a bachelor's degree in physics from the University of Salamanca.

Comments on the News

"Workday has made great progress in Europe, and as more companies make the shift to bring HR and finance to the cloud, we are in an incredible position to help them make that change," said Chano Fernandez, president, EMEA, Workday. "I believe Workday's commitment to customer satisfaction, employee-focussed culture, and fast pace of innovation are significant differentiators in Europe, and I am thrilled to join the team and help accelerate our growth in this market."

"Chano is a highly accomplished leader in the enterprise software industry who shares our vision to transform the enterprise and help customers modernise their businesses for the future," said Mike Stankey, president and chief operating officer, Workday. "We are honoured to have him guide the Workday team in EMEA as we continue our aggressive growth plan, bringing more customers to the Workday cloud."

About Workday

Workday is a leading provider of enterprise cloud applications forhuman resources and finance. Founded in 2005, Workday delivers human capital management, financial management, and analytics applications designed for the world's largest organisations. Hundreds of companies, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

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Media Contact

Lisa Stassoulli
Workday
+44 (0) 7568 377476
lisa.stassoulli@workday.com